

Industry Norms calculated from Stats SA figures

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Formula
 1 Determine NPAT [NPBT-TAXATION]
 2 NPAT÷ TURNOVER

All Industries	5.37%		Q3 (2023)*	Q4 (2023)*	Q1 (2024)*	Q2 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	257 642	180 129	192 150	242 871	872 792	152 241	27 900	62 730	242 871
		TAXATION	5 318	51 245	43 290	44 471	144 324	28 273	4 290	11 908	44 471
		NPAT	252 324	128 884	148 860	198 400	728 468	123 968	23 610	50 822	198 400
		TURNOVER	3 403 292	3 464 740	3 281 410	3 419 873	13 569 315	2 137 604	358 938	923 331	3 419 873
Profit Margin			7.41%	3.72%	4.54%	5.80%	5.37%	5.80%	6.58%	5.50%	5.80%

Mining and Quarrying industry	8.87%		Q3 (2023)*	Q4 (2023)*	Q1 (2024)*	Q2 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	47 517	19 267	30 075	37 311	134 170	36 066	881	364	37 311
		TAXATION	9 338	10 065	7 503	9 883	36 789	9 557	201	125	9 883
		NPAT	38 179	9 202	22 572	27 428	97 381	26 509	680	239	27 428
		TURNOVER	269 559	292 474	254 192	281 850	1 098 075	255 573	14 994	11 283	281 850
Profit Margin			14.16%	3.15%	8.88%	9.73%	8.87%	10.37%	4.54%	2.12%	9.73%

Manufacturing Industry	6.55%		Q3 (2023)*	Q4 (2023)*	Q1 (2024)*	Q2 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	86 547	73 182	58 567	77 181	295 477	47 230	14 745	15 206	77 181
		TAXATION	10 259	12 648	9 475	9 022	41 404	5 516	1 477	2 029	9 022
		NPAT	76 288	60 534	49 092	68 159	254 073	41 714	13 268	13 177	68 159
		TURNOVER	973 769	980 236	943 014	983 129	3 880 148	633 445	144 018	205 666	983 129
Profit Margin			7.83%	6.18%	5.21%	6.93%	6.55%	6.59%	9.21%	6.41%	6.93%

Electricity Gas and Water supply Industry	-0.52%		Q3 (2023)*	Q4 (2023)*	Q1 (2024)*	Q2 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	16 567	-5 846	-11 581	4 964	4 104	2 653	2 976	-665	4 964
		TAXATION	3 346	733	805	1 440	6 324	797	553	90	1 440
		NPAT	13 221	-6 579	-12 386	3 524	-2 220	1 856	2 423	-755	3 524
		TURNOVER	119 928	100 936	97 391	112 107	430 362	101 018	6 968	4 121	112 107
Profit Margin			11.02%	-6.52%	-12.72%	3.14%	-0.52%	1.84%	34.77%	-18.32%	3.14%

Construction Industry	2.99%		Q3 (2023)*	Q4 (2023)*	Q1 (2024)*	Q2 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	3 527	3 544	1 733	2 448	11 252	592	-981	2 837	2 448
		TAXATION	484	579	530	748	2 341	342	292	114	748
		NPAT	3 043	2 965	1 203	1 700	8 911	250	-1 273	2 723	1 700
		TURNOVER	72 706	73 718	74 293	77 338	298 055	34 035	20 867	22 436	77 338
Profit Margin			4.19%	4.02%	1.62%	2.20%	2.99%	0.73%	-6.10%	12.14%	2.20%

Trade Industry	3.07%		Q3 (2023)*	Q4 (2023)*	Q1 (2024)*	Q2 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	48 200	48 551	44 597	49 217	190 565	24 155	3 601	21 461	49 217
		TAXATION	9 354	10 596	8 846	8 578	37 374	5 015	1 180	2 383	8 578
		NPAT	38 846	37 955	35 751	40 639	153 191	19 140	2 421	19 078	40 639
		TURNOVER	1 261 423	1 285 482	1 202 711	1 232 955	4 982 571	710 235	102 475	420 245	1 232 955
Profit Margin			3.08%	2.95%	2.97%	3.30%	3.07%	2.69%	2.36%	4.54%	3.30%

Transport Storage and Communication Industry	3.93%		Q3 (2023)*	Q4 (2023)*	Q1 (2024)*	Q2 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	12 746	16 865	13 358	14 687	57 656	7 204	1 242	6 241	14 687
		TAXATION	3 705	4 499	4 303	3 365	15 872	2 699	9	657	3 365
		NPAT	9 041	12 366	9 055	11 322	41 784	4 505	1 233	5 584	11 322
		TURNOVER	261 992	275 813	257 924	267 980	1 063 709	192 881	15 301	59 798	267 980
Profit Margin			3.45%	4.48%	3.51%	4.22%	3.93%	2.34%	8.06%	9.34%	4.22%

Real estate and other business services Industry	7.00%		Q3 (2023)*	Q4 (2023)*	Q1 (2024)*	Q2 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	35 259	18 416	44 467	46 691	144 833	28 725	4 216	13 750	46 691
		TAXATION	11 965	10 716	10 042	9 666	42 389	3 131	448	6 087	9 666
		NPAT	23 294	7 700	34 425	37 025	102 444	25 594	3 768	7 663	37 025
		TURNOVER	360 912	369 084	359 939	372 575	1 462 510	152 078	48 821	171 676	372 575
Profit Margin			6.45%	2.09%	9.56%	9.94%	7.00%	16.83%	7.72%	4.46%	9.94%

Community, Social and personal services Industry	7.90%		Q3 (2023)*	Q4 (2023)*	Q1 (2024)*	Q2 (2024)!	Totals	Q1 (Large)	Q1 (Medium)	Q1 (Small)	Total
		NPBT	7 279	6 150	10 934	10 372	34 735	5 616	1 220	3 536	10 372
		TAXATION	1 831	1 409	1 786	1 769	6 795	1 216	130	423	1 769
		NPAT	5 448	4 741	9 148	8 603	27 940	4 400	1 090	3 113	8 603
		TURNOVER	83 003	86 724	91 886	91 939	353 552	58 339	5 494	28 106	91 939
Profit Margin			6.56%	5.47%	9.96%	9.36%	7.90%	7.54%	19.84%	11.08%	9.36%

Note: The above estimates are sourced from the P0044: Quarterly Financial Statistics: Jun 2024 as published by Statistics South Africa

* Revised estimates

! Preliminary estimates