

Industry Norms calculated from Stats SA figures

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Formula
 1 Determine NPAT [NPBT-TAXATION]
 2 NPAT ÷ TURNOVER

All Industries	6.16%		Q4 (2021)*	Q1 (2022)*	Q2 (2022)*	Q3 (2022)!	Totals
		NPBT	198 599	267 266	257 632	291 420	1 014 917
		TAXATION	77 303	53 775	64 260	60 141	255 479
		NPAT	121 296	213 491	193 372	231 279	759 438
		TURNOVER	3 034 137	2 970 484	3 089 515	3 238 962	12 333 098
Profit Margin			4.00%	7.19%	6.26%	7.14%	6.16%

Mining and Quarrying industry	17.32%		Q4 (2021)*	Q1 (2022)*	Q2 (2022)*	Q3 (2022)!	Totals
		NPBT	33 724	91 012	80 112	74 117	278 965
		TAXATION	14 540	19 445	21 658	14 115	69 758
		NPAT	19 184	71 567	58 454	60 002	209 207
		TURNOVER	296 782	289 448	312 318	309 204	1 207 752
Profit Margin			6.46%	24.73%	18.72%	19.41%	17.32%

Manufacturing Industry	5.63%		Q4 (2021)*	Q1 (2022)*	Q2 (2022)*	Q3 (2022)!	Totals
		NPBT	45 849	60 930	59 232	57 009	223 020
		TAXATION	11 887	8 936	10 565	10 351	41 739
		NPAT	33 962	51 994	48 667	46 658	181 281
		TURNOVER	775 358	771 044	796 134	877 819	3 220 355
Profit Margin			4.38%	6.74%	6.11%	5.32%	5.63%

Electricity Gas and Water supply Industry	1.10%		Q4 (2021)*	Q1 (2022)*	Q2 (2022)*	Q3 (2022)!	Totals
		NPBT	-2 325	-5 683	4 070	14 553	10 615
		TAXATION	2 177	605	1 158	2 759	6 699
		NPAT	-4 502	-6 288	2 912	11 794	3 916
		TURNOVER	80 354	80 337	90 504	105 316	356 511
Profit Margin			-5.60%	-7.83%	3.22%	11.20%	1.10%

Construction Industry	0.99%		Q4 (2021)*	Q1 (2022)*	Q2 (2022)*	Q3 (2022)!	Totals
		NPBT	2 987	865	-2 028	2 893	4 717
		TAXATION	619	509	431	371	1 930
		NPAT	2 368	356	-2 459	2 522	2 787
		TURNOVER	71 269	67 180	71 415	72 572	282 436
Profit Margin			3.32%	0.53%	-3.44%	3.48%	0.99%

Trade Industry	4.70%		Q4 (2021)*	Q1 (2022)*	Q2 (2022)*	Q3 (2022)!	Totals
		NPBT	63 115	58 494	57 987	59 735	239 331

	TAXATION	9 347	7 436	7 436	8 366	32 585
	NPAT	53 768	51 058	50 551	51 369	206 746
	TURNOVER	1 079 974	1 057 628	1 112 554	1 145 694	4 395 850
Profit Margin		4.98%	4.83%	4.54%	4.48%	4.70%

Transport Storage and Communication Industry	1.78%		Q4 (2021)*	Q1 (2022)*	Q2 (2022)*	Q3 (2022)!	Totals
		NPBT	4 320	4 906	9 118	12 362	30 706
		TAXATION	3 199	3 215	3 191	3 471	13 076
		NPAT	1 121	1 691	5 927	8 891	17 630
		TURNOVER	243 247	239 621	250 901	259 246	993 015
Profit Margin			0.46%	0.71%	2.36%	3.43%	1.78%

Real estate and other business services Industry	7.50%		Q4 (2021)*	Q1 (2022)*	Q2 (2022)*	Q3 (2022)!	Totals
		NPBT	45 635	50 911	42 795	63 269	202 610
		TAXATION	34 582	12 439	18 359	19 139	84 519
		NPAT	11 053	38 472	24 436	44 130	118 091
		TURNOVER	414 713	389 472	379 649	391 020	1 574 854
Profit Margin			2.67%	9.88%	6.44%	11.29%	7.50%

Community, Social and personal services Industry	6.75%		Q4 (2021)*	Q1 (2022)*	Q2 (2022)*	Q3 (2022)!	Totals
		NPBT	5 294	5 831	6 346	7 482	24 953
		TAXATION	952	1 190	1 162	1 228	4 532
		NPAT	4 342	4 641	5 184	6 254	20 421
		TURNOVER	72 440	75 754	76 040	78 091	302 325
Profit Margin			5.99%	6.13%	6.82%	8.01%	6.75%

Note: The above estimates are sourced from the P0044: Quarterly Financial Statistics: June 2022 as published by Statistics South Africa

* Revised estimates

! Preliminary estimates